# Investor News

November 7, 2013, 6:30 am (GMT), 7:30 am (CET)

OMV Aktiengesellschaft

# Report January – September and Q3 2013

## including interim financial statements as of September 30, 2013

- **Clean CCS EBIT at EUR 619 mn; clean CCS net income attributable to stockholders at EUR 263 mn in Q3/13**
- **Cash flow from operating activities for the quarter at EUR 1,081 mn, up by 11% vs. Q3/12, reducing balance sheet gearing to ~12%**
- **Significant asset acquisition from Statoil closed end of October; immediate production contribution will be approximately 25 kboe/d and is expected to rise to about 40 kboe/d during 2014**
- **Large oil discovery in the Barents Sea**

**Gerhard Roiss, CEO of OMV:**

"In the first nine months of this year, we have substantially enhanced our upstream portfolio. The acquisition from Statoil of a portfolio of offshore assets lays the foundation for achieving our key strategic targets for 2016, i.e. delivering a production of around 400 kboe/d and a three-year average reserve replacement rate of 100%. Proceeds generated through working capital reductions and disposals from the downstream business have enabled us to largely fund this transaction through cash generation. Our E&P portfolio was further enlarged through the acquisition of an exploration block in Madagascar, while our development pipeline was strengthened by discoveries in Norway, Pakistan and Libya."

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 667 | 576 | 779 | (26) | EBIT | 2,504 | 2,312 | 8 |
| 733 | 619 | 786 | (21) | Clean CCS EBIT | 2,203 | 2,451 | (10) |
| 226 | 229 | 311 | (27) | Net income attributable to stockholders [1] | 1,240 | 1,046 | 18 |
| 321 | 263 | 317 | (17) | Clean CCS net income attributable to stockholders [1] | 934 | 1,151 | (19) |
| 0.69 | 0.70 | 0.95 | (27) | EPS in EUR | 3.80 | 3.21 | 18 |
| 0.99 | 0.81 | 0.97 | (17) | Clean CCS EPS in EUR | 2.86 | 3.53 | (19) |
| 1,202 | 1,081 | 974 | 11 | Cash flow from operating activities | 3,689 | 2,769 | 33 |

[1] After deducting net income attributable to hybrid capital owners and net income attributable to non-controlling interests.

**Content**



**Moving more. Moving the future.**

# Directors' report (condensed, unaudited)

## Financial highlights

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 10,568 | 10,698 | 10,903 | (2) | Sales [1] | 32,043 | 31,260 | 3 |
| 597 | 529 | 575 | (8) | EBIT E&P [2] | 1,780 | 1,962 | (9) |
| (25) | (15) | 7 | n.m. | EBIT G&P | 48 | 112 | (57) |
| 90 | 105 | 278 | (62) | EBIT R&M | 730 | 386 | 89 |
| (8) | (19) | (14) | 33 | EBIT Corporate and Other | (35) | (44) | (20) |
| 14 | (25) | (67) | (63) | Consolidation | (19) | (103) | (81) |
| **667** | **576** | **779** | **(26)** | **EBIT Group** | **2,504** | **2,312** | **8** |
| 316 | 357 | 284 | 26 | thereof EBIT Petrom group | 1,024 | 901 | 14 |
| 1 | (97) | (38) | 156 | Special items [3] | 331 | (177) | n.m. |
| (1) | (6) | (2) | 149 | thereof: Personnel and restructuring | (8) | (27) | (69) |
| 0 | (95) | (15) | n.m. | Unscheduled depreciation | (117) | (117) | 0 |
| (3) | 0 | 6 | n.m. | Asset disposal | 440 | 6 | n.m. |
| 5 | 4 | (26) | n.m. | Other | 16 | (39) | n.m. |
| (67) | 53 | 30 | 76 | CCS effects: Inventory holding gains/(losses) | (30) | 38 | n.m. |
| 597 | 578 | 617 | (6) | Clean EBIT E&P [2, 4] | 1,829 | 2,127 | (14) |
| (30) | (15) | 7 | n.m. | Clean EBIT G&P [4] | 57 | 125 | (54) |
| 160 | 98 | 243 | (60) | Clean CCS EBIT R&M [4] | 370 | 343 | 8 |
| (8) | (18) | (13) | 34 | Clean EBIT Corporate and Other [4] | (34) | (40) | (14) |
| 14 | (25) | (67) | (63) | Consolidation | (19) | (103) | (81) |
| **733** | **619** | **786** | **(21)** | **Clean CCS EBIT [4]** | **2,203** | **2,451** | **(10)** |
| 327 | 365 | 293 | 24 | thereof clean CCS EBIT Petrom group [4] | 1,052 | 910 | 16 |
| 559 | 510 | 673 | (24) | Income from ordinary activities | 2,271 | 2,170 | 5 |
| 343 | 375 | 401 | (6) | Net income | 1,669 | 1,387 | 20 |
| 226 | 229 | 311 | (27) | Net income attributable to stockholders [5] | 1,240 | 1,046 | 18 |
| **321** | **263** | **317** | **(17)** | **Clean CCS net income attributable to stockholders [4, 5]** | **934** | **1,151** | **(19)** |
| 0.69 | 0.70 | 0.95 | (27) | EPS in EUR | 3.80 | 3.21 | 18 |
| 0.99 | 0.81 | 0.97 | (17) | Clean CCS EPS in EUR [4] | 2.86 | 3.53 | (19) |
| 1,202 | 1,081 | 974 | 11 | Cash flow from operating activities | 3,689 | 2,769 | 33 |
| 3.69 | 3.31 | 2.99 | 11 | Cash flow per share in EUR | 11.31 | 8.49 | 33 |
| 2,183 | 1,832 | 4,026 | (54) | Net debt | 1,832 | 4,026 | (54) |
| 15 | 12 | 28 | (57) | Gearing in % | 12 | 28 | (57) |
| 552 | 829 | 474 | 75 | Capital expenditure | 1,949 | 1,363 | 43 |
| – | – | – | n.a. | ROFA in % [6] | 19 | 16 | 12 |
| – | – | – | n.a. | ROACE in % [6, 7] | 13 | 11 | 19 |
| – | – | – | n.a. | Clean CCS ROACE in % [4] | 12 | 12 | (3) |
| – | – | – | n.a. | ROE in % [6] | 14 | 13 | 9 |
| 39 | 26 | 40 | (35) | Group tax rate in % | 27 | 36 | (27) |
| 27,170 | 27,128 | 29,066 | (7) | Employees | 27,128 | 29,066 | (7) |

Figures in this and the following tables may not add up due to rounding differences.

[1] Sales excluding petroleum excise tax.

[2] Before intersegmental profit elimination shown in the line "Consolidation".

[3] Special items are exceptional, non-recurring items which are added back or deducted from EBIT. For more details please refer to business segments.

[4] Adjusted for special items. Clean CCS figures exclude inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.

[5] After deducting net income attributable to hybrid capital owners and net income attributable to non-controlling interests.

[6] As of Q4/12, calculated on a rolling basis based on the previous four consecutive quarters. Historic figures were adjusted accordingly.

[7] As of Q4/12, the definitions for NOPAT and average capital employed were adjusted. Please see section "abbreviations and definitions" for details. Historic figures were adapted accordingly.

# Business segments

## Exploration and Production (E&P)

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 597 | 529 | 575 | (8) | EBIT | 1,780 | 1,962 | (9) |
| (1) | (49) | (42) | 17 | Special items | (49) | (165) | (70) |
| 597 | 578 | 617 | (6) | Clean EBIT | 1,829 | 2,127 | (14) |
| 297 | 275 | 309 | (11) | Total hydrocarbon production in kboe/d | 291 | 304 | (4) |
| 184 | 182 | 182 | 0 | thereof Petrom group | 183 | 183 | 0 |
| 14.4 | 13.1 | 15.5 | (15) | Crude oil and NGL production in mn bbl | 42.2 | 44.6 | (5) |
| 70.4 | 68.3 | 72.9 | (6) | Natural gas production in bcf | 208.5 | 217.3 | (4) |
| 102.43 | 110.29 | 109.50 | 1 | Average Brent price in USD/bbl | 108.46 | 112.21 | (3) |
| 96.38 | 101.79 | 96.66 | 5 | Average realized crude price in USD/bbl | 101.02 | 99.94 | 1 |
| 1.306 | 1.324 | 1.250 | 6 | Average EUR-USD FX-rate | 1.317 | 1.281 | 3 |
| 137 | 175 | 107 | 64 | Exploration expenditure in EUR mn | 434 | 318 | 37 |
| 12.64 | 13.88 | 12.10 | 15 | OPEX in USD/boe | 13.06 | 12.56 | 4 |

### Third quarter 2013 (Q3/13) vs. third quarter 2012 (Q3/12)

- **Q3/13 results burdened by lower sales volumes**
- **Production decreased mainly due to security issues in Libya and shut-in at Maari, New Zealand**
- **Romanian production increased compared to Q3/12**

The **Brent** price in USD was 1% above the Q3/12 level, while the Group's **average realized crude price** increased by 5% compared to Q3/12. This reflects a negative hedging result of EUR (41) mn in Q3/12, while no strategic oil price hedges have been entered into for the year 2013. The OMV Group's **average realized gas price** in EUR was 13% above the level of Q3/12.

**Clean EBIT** decreased by 6% to EUR 578 mn, mainly due to lower sales volumes in Libya, the UK and Pakistan. The weakened USD against the EUR had a negative effect on the results, however, this was compensated by the increase in oil prices. **Exploration expenses** came in 56% below the same quarter from previous year (EUR 79 mn vs. EUR 179 mn in Q3/12) as Q3/12 was burdened by the write-off of unsuccessful wells and exploration licenses in the Kurdistan Region of Iraq, namely Mala Omar and Shorish. Net special charges of EUR (49) mn mainly due to the write-off of the oil part of the Bina Bawi asset in the Kurdistan Region of Iraq led to a reported **EBIT** of EUR 529 mn, 8% below the level of Q3/12 (EUR 575 mn).

**Production costs** excluding royalties (OPEX) in USD/boe were 15% higher than in Q3/12 mainly due to lower production volumes. OPEX in USD/boe at Petrom increased by 2% due to negative FX effects. OMV Group's total **exploration expenditure** increased by 64% compared to Q3/12 to EUR 175 mn mainly as a consequence of higher activity levels in New Zealand, Pakistan (Sofiya exploration well) and Norway (Wisting Central/Main and Bonna exploration wells).

**Total OMV daily production of oil, NGL and gas** was 11% below Q3/12 at 275 kboe. Petrom's total daily production was at the same level as in Q3/12. **Total OMV daily oil and NGL production** decreased by 15%, mainly reflecting temporary production shut-ins due to security problems and strikes in Libya, lower contributions from the UK due to sold assets in the North Sea and as a consequence of the Maari field in New Zealand being shut-in for most of the quarter due to maintenance work and replacement of certain key equipment. **Total OMV daily gas production** was down 6% vs. Q3/12 mainly due to lower contributions from a key producing well in Austria affected by water influx and natural decline in Pakistan (Sawan) which was compensated to a certain extent by higher production in Romania. **Total sales quantity** decreased by 6% mainly due to lower sales volumes in Libya, the UK and Pakistan partially compensated by higher sales volumes in Yemen and Romania.

### Third quarter 2013 (Q3/13) vs. second quarter 2013 (Q2/13)

Clean EBIT decreased by 3%, mainly due to lower sales quantities in Libya and Tunisia. The weakened USD against the EUR had a negative effect on Q3/13 results, however, this was more than compensated by the increase in oil prices. Exploration expenses were 19% lower compared to the previous quarter, due to fewer seismic activities and since Q2/13 was burdened by the write-off of an exploration license in Tunisia. Reported EBIT came in 11% below the Q2/13 level at EUR 529 mn mainly due to the write-off of the oil part of the Bina Bawi asset in the Kurdistan Region of Iraq. Total daily production was down by 7%. Daily oil and NGL production was down by 10% driven by security issues and strikes in Libya and Yemen as well as the shut-in of the Maari field in New Zealand. Daily gas production decreased by 4% mainly reflecting lower volumes in Austria due to water influx in a key producing well, and in Romania due to workover jobs in the Totea field. Overall sales volumes were 2% below the level of Q2/13, as a result of lower production performance in Libya and lifting schedules in Tunisia which were partly compensated by higher sales in Romania, Kazakhstan and sales from stocks in New Zealand.

## Gas and Power (G&P)

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| (25) | (15) | 7 | n.m. | EBIT | 48 | 112 | (57) |
| 5 | 0 | 0 | n.m. | Special items | (9) | (13) | (25) |
| (30) | (15) | 7 | n.m. | Clean EBIT | 57 | 125 | (54) |
| 85.02 | 85.94 | 100.39 | (14) | Gas sales volumes in TWh | 306.74 | 308.51 | (1) |
| 1,204,570 | 1,064,015 | 914,832 | 16 | Average storage capacities sold in cbm/h | 1,129,558 | 869,671 | 30 |
| 430 | 422 | – | n.a. | Gas transportation volumes sold entry/exit in TWh | 1,241 | – | n.a. |
| 0.23 | 1.18 | 0.80 | 48 | Net electrical output in TWh | 2.23 | 0.91 | 144 |

### Third quarter 2013 (Q3/13) vs. third quarter 2012 (Q3/12)

- **EconGas severely burdened by oil-linked gas supply and depressed market environment**
- **Performance of the gas logistics business impacted by challenging storage markets**
- **Power result burdened by weak power market environment**

**Clean EBIT** dropped to EUR (15) mn mainly due to the significant negative contribution of the business unit supply, marketing and trading, as well as a lower power result. Reported **EBIT** was on a similar level as no significant net special items were recorded.

Total gas sales volumes in the business unit **supply, marketing and trading** decreased by 14% vs. Q3/12 from 100.39 TWh to 85.94 TWh mainly due to reduced trading activities in EconGas. Trading volumes accounted for 68% of total reported gas sales volumes in Q3/13. **EconGas** recorded lower sales volumes to industrial and power plant customers in Austria and lower trading volumes. The EconGas margin remained negative as a consequence of mainly hub-priced sales contracts, with renegotiation of the long-term gas supply contract with Gazprom not yet finalized. An agreement with Statoil has been reached to adjust the terms of the gas supply contract effective as of October 1, 2013. The low utilization of the contracted capacity in Gate LNG, due to continued high offtake prices in Asia, burdened the result of EconGas. The result contribution of the gas business at **Petrom** was below the level of Q3/12, mainly due to lower margins. Gas sales volumes in Romania increased by 22% to 11.24 TWh in Q3/13 vs. 9.24 TWh in Q3/12, driven by higher demand for domestic gas and supported by slightly higher gas production, while the estimated natural gas consumption in Romania decreased by 11%. The average estimated import price was USD 405/1,000 cbm (EUR 29.0/MWh) and the regulated domestic gas price for non-households increased to RON 63.4/MWh (EUR 14.3/MWh) following the implementation of the gas price liberalization roadmap. In **Turkey**, OMV sold 2.95 TWh of natural gas and LNG.

In the business unit **gas logistics**, the storage business saw an increase in average storage capacities sold solely due to the higher contribution of the storage Etzel in Germany. In order to react to the current market conditions and to support long-term customer relations, a tariff and capacity reduction for running storage contracts was offered to the customers in Austria. The new pricing had a significant negative impact on the storage result. In the gas transportation business, the new gas market model with an entry/exit tariff system was introduced in Austria, which required the transformation of the existing point-to-point contracts. Therefore, the key performance indicator was changed to “gas transportation volumes sold entry/exit in TWh”, which is reported from 2013 onwards. The gas transportation business recorded an increased performance due to additional short-term transportation revenues and good cost management.

The business unit **power** reported a total net electrical output of 1.18 TWh in Q3/13, mainly from the gas-fired power plant in Brazi (Romania) and first contribution of the gas-fired power plant in Samsun (Turkey). The average base load electricity price in Romania stood at EUR 39.0/MWh in Q3/13, down by 26% vs. Q3/12. The average base load electricity price in Turkey stood at EUR 59.5/MWh in Q3/13, down by 17% vs. Q3/12. Overall, the power business result was burdened by weak power demand and low electricity prices in Romania as well as in Turkey.

### Third quarter 2013 (Q3/13) vs. second quarter 2013 (Q2/13)

Clean EBIT increased vs. Q2/13, mainly due to a reviewed transportation contract in EconGas which led to a one-off income in Q3/13. Reported EBIT showed a similar trend. Total gas sales volumes in the supply, marketing and trading business were stable. The performance of EconGas was burdened by lower gas sales, oil-linked gas supply contracts and hub-priced sales contracts. Petrom’s gas sales volumes seasonally decreased by 2%, compared to the 15% decrease in estimated Romanian gas consumption. In Turkey, gas sales volumes increased slightly by 2%. The contribution of the storage business decreased significantly due to the aforementioned change of pricing. The transportation business recorded a higher result despite a slight decrease in gas transportation volumes sold. Total net electrical output increased significantly, mainly due to the start-up of the power plant Samsun and as Q2/13 was impacted by the planned one-month shutdown of the power plant Brazi.

## Refining and Marketing (R&M)

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 90 | 105 | 278 | (62) | EBIT | 730 | 386 | 89 |
| (3) | (47) | 5 | n.m. | Special items | 390 | 5 | n.m. |
| (67) | 53 | 30 | 76 | CCS effects: Inventory holding gains/(losses) [1] | (30) | 38 | n.m. |
| 160 | 98 | 243 | (60) | Clean CCS EBIT [1] | 370 | 343 | 8 |
| 2.48 | 1.17 | 5.28 | (78) | OMV indicator refining margin in USD/bbl | 2.20 | 3.79 | (42) |
| 382 | 349 | 257 | 36 | Ethylene/propylene net margin in EUR/t [2] | 364 | 312 | 17 |
| 94 | 93 | 93 | 0 | Utilization rate refineries in % | 91 | 87 | 5 |
| 8.22 | 8.63 | 8.16 | 6 | Total refined product sales in mn t | 23.65 | 22.58 | 5 |
| 5.56 | 5.92 | 5.99 | (1) | thereof marketing sales volumes in mn t | 15.96 | 16.14 | (1) |
| 0.55 | 0.56 | 0.56 | 1 | thereof petrochemicals in mn t | 1.67 | 1.66 | 1 |

[1] Current cost of supply (CCS): Clean CCS figures exclude special items and inventory holding gains/losses (CCS effects) resulting from the fuels refineries and Petrol Ofisi.
[2] Calculated based on West European Contract Prices (WECP).

### Third quarter 2013 (Q3/13) vs. third quarter 2012 (Q3/12)

- **Lower refining result driven by poor margin environment**
- **Filling station network optimization further progressed**
- **High refinery utilization rate at 93 %**

At EUR 98 mn, **clean CCS EBIT** decreased strongly vs. EUR 243 mn in Q3/12, driven by a significantly lower OMV indicator refining margin and despite an increased contribution of the marketing business. Net special charges were recognized in Q3/13 in the amount of EUR (47) mn, mainly related to the write-off of certain retail assets in Austria. Rising crude prices over the quarter contributed to positive CCS effects of EUR 53 mn, which led to a reported **EBIT** of EUR 105 mn (vs. EUR 278 mn in Q3/12).

The clean CCS EBIT in **refining** was significantly below the level of Q3/12, mainly reflecting the poor margin environment. The OMV indicator refining margin decreased significantly from USD 5.28/bbl in Q3/12 to USD 1.17/bbl, mainly as a result of lower gasoline and middle distillates spreads. **Refining West** was burdened by the decrease of the OMV indicator refining margin West from USD 6.63/bbl in Q3/12 to USD 2.46/bbl in Q3/13. At **Petrom**, the **refining** result remained somewhat positive, in spite of the OMV indicator refining margin East being negative at USD (4.31)/bbl vs. USD (0.46)/bbl in Q3/12, due to the incremental yield structure improvements in the Petrobrazi refinery as well as lower costs and higher sales volumes compared to Q3/12. At EUR 27 mn, the clean **petrochemicals** EBIT was above the EUR 19 mn recorded in Q3/12, driven by improved ethylene/propylene margins.

Overall, the **refinery utilization rate** remained at a high level of 93%. In refining West, the utilization rate was at 94% vs. 97% in Q3/12. The utilization rate of the refinery Petrobrazi reached 90% in Q3/13 compared to 76% in the same period of last year, reflecting the gradual restart of the refinery after a six-week shutdown in Q2/12.

The contribution from **Borealis** (which is accounted for at equity and therefore shown in the financial result of OMV Group) was strong and slightly increased by EUR 1 mn to EUR 47 mn in Q3/13, due to an improved polyolefins business and a solid contribution from Borouge. The Borouge 3 expansion project is on track for start-up in 2014 and will increase the annual production capacity of the integrated olefins/polyolefins site in Abu Dhabi from 2 mn t to 4.5 mn t.

The clean **marketing** EBIT was slightly above the level of Q3/12, despite lower volumes, driven by higher margins in the retail and the commercial business. Overall, marketing **sales volumes** were down by 1% compared to Q3/12. As of September 30, 2013, the total number of **filling stations** in the Group stood at 4,213 compared to 4,479 at the end of September 2012, due to the sales of the marketing subsidiaries in Croatia and Bosnia-Herzegovina as well as network optimization mainly in Turkey and Austria.

### Third quarter 2013 (Q3/13) vs. second quarter 2013 (Q2/13)

At EUR 98 mn, clean CCS EBIT was lower than the EUR 160 mn in Q2/13, driven by a substantially lower OMV indicator refining margin and despite a solid contribution from marketing. The OMV indicator refining margin decreased strongly, mainly influenced by weaker gasoline spreads as well as higher crude prices with Urals being priced at a premium to Brent. The petrochemicals result was at EUR 27 mn, below the level of Q2/13, mainly due to lower margins which were negatively affected by increasing naphtha prices and despite higher sales volumes. The marketing business contributed significantly to the overall R&M result, driven by a seasonal increase in volumes in line with the driving season and a similar margin level vs. Q2/13 but was slightly tempered by one-off costs, mainly for bad debt provisions in Petrol Ofisi.

# Outlook 2013

## Market environment

For 2013, OMV expects the average **Brent** oil price to remain above USD 100/bbl, whilst the Brent-Urals spread is anticipated to stay tight. In the European **gas markets**, hub prices increasingly determine the market prices rather than oil-linked gas contracts. In Romania, the domestic gas price was increased in October 2013 in line with the roadmap of gas price liberalization. The next scheduled price increase is planned for January 2014. **Refining margins**, which experienced a high in 2012, are expected to remain at historically low levels for the rest of 2013 due to subdued demand and persisting overcapacity on European markets. In the **petrochemical business**, margins are expected to reach slightly higher levels compared to 2012. **Marketing** volumes are expected to remain under pressure due to subdued demand caused by the weak economic environment in OMV's core markets while the margins are expected to remain at current levels.

## Mid-term guidance

Following the acquisition of offshore assets from Statoil, the production level for 2014 is expected to be in the range of 320-340 kboe/d increasing to approx. 400 kboe/d in 2016. The acquired portfolio will enable OMV to reach a three-year average reserve replacement rate of >100% by 2016. Average group CAPEX for the period 2014-2016 is hence expected to increase to EUR ~3.9 bn p.a. with roughly 80% being directed to E&P. Assuming market conditions similar to those currently prevailing, the Group's investment program will be funded by operating cash flow and planned divestments. The dividend is expected to increase in line with net income attributable to stockholders (payout ratio 30%).

## Group

- OMV aims to achieve world class HSSE performance with safe workplaces as well as processes and to improve the lost-time injury rate (LTIR, 0.69 in 2012)
- CAPEX for 2013 is expected to reach a level of around EUR 2.8 bn. This figure does not reflect the recently closed acquisition of offshore assets from Statoil for a transaction value of USD 2.65 bn
- The group-wide performance improvement program "energize OMV", which targets a 2% points ROACE contribution by 2014, is on track and will be further progressed

## Exploration and Production

- Production level in 2013 is now expected to be somewhat below 2012. In Libya and Yemen, security issues and associated production stops have had a significant negative impact on Q3/13 production. In Yemen, the security situation remains volatile with regular pipeline attacks. The situation in both territories remains difficult to predict. These interruptions combined with the earlier than planned temporary shut-in of the Maari field in New Zealand, together with water influx in a key producing well in Austria, will impact full year production
- E&P capital expenditure will be around EUR 2.1 bn, representing approx. 75% of overall Group CAPEX before acquisitions. Major projects invested in this year are Edvard Grieg and Aasta Hansteen in Norway as well as field redevelopments in Petrom
- In Romania, following data interpretation of the 3D seismic survey of the Neptun block, a new drilling campaign is anticipated to start around mid-2014
- In Pakistan, the Latif field development is completed and expected to come on stream in Q4/13; Mehar project is expected to come on stream in Q4/13 as well
- In Tunisia, the final investment decision for the Nawara gas field development is currently planned for Q4/13
- E&P will increase its exploration and appraisal expenditure to EUR ~0.7 bn. Following the oil discovery in Wisting Central, a further high impact well, Wisting Main, has been drilled in the Norwegian Barents Sea, which encountered limited hydrocarbons in the targeted formations
- Toward the end of 2013 the Matuku high impact well is planned to spud in offshore New Zealand

## Gas and Power

- An agreement with Statoil has been reached to adjust the terms of the gas supply contract effective as of October 1, 2013. The agreement now reflects Northwestern European market changes by being priced towards relevant gas market indices
- The renegotiations of the long-term gas supply contract with Gazprom continue
- The storage market is expected to be challenging due to the overall gas oversupply situation at all European trading spots, as well as due to low summer/winter spreads
- The power markets in Romania as well as in Turkey are expected to remain challenging due to soft demand and increased market supply

## Refining and Marketing

- Further steps of the Petrobrazi refinery modernization program are ongoing, with finalization due in 2014
- No major refinery shutdowns are planned for the rest of 2013
- The divestment program with the aim of generating up to EUR 1 bn by 2014 will be progressed further

# Group interim financial statements and notes (condensed, unaudited)

## Legal principles and general accounting policies

The interim condensed consolidated financial statements for the nine months ended September 30, 2013, have been prepared in accordance with IAS 34 Interim Financial Statements.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as of December 31, 2012.

The accounting policies and valuation methods adopted in preparation of the interim condensed consolidated financial statements are consistent with those followed in preparation of the Group's annual financial statements for the year ended December 31, 2012, except as described herein.

The condensed interim consolidated financial statements for Q3/13 are unaudited and an external review by an auditor was not performed.

The standard IFRS 13 "Fair Value Measurement", the amendments to IFRS 7 "Financial Instruments: Disclosures", the amendments to IAS 1 "Presentation of Financial Statements", and the Improvements to IFRSs (2009 – 2011) have been implemented since January 1, 2013, without material impact for the condensed interim financial statements.

## Changes in the consolidated Group

Compared with the consolidated financial statements as of December 31, 2012, the consolidated Group changed as follows:

In E&P, OMV Tellal Hydrocarbons GmbH, Vienna, was included starting from January 1, 2013.

OMV Offshore Morondava GmbH, Vienna, was included starting from January 1, 2013.

OMV Petrom Ukraine E&P GmbH, Vienna, was included starting from August 21, 2013.

OMV (EGYPT) Exploration GmbH, OMV (IRELAND) Exploration GmbH and OMV (SLOVAKIA) Exploration GmbH, all based in Vienna, were deconsolidated as of January 1, 2013.

The sale of Petrol Ofisi Arama Üretim Sanayi ve Ticaret Anonim Şirketi, Ankara, was closed on March 14, 2013.

In G&P, OMV Gaz ve Enerji Satış Anonim Şirketi, Istanbul, was merged into OMV Enerji Ticaret Limited Şirketi, Istanbul, as per August 1, 2013.

In R&M, LMG Lagermanagement GmbH, Wiener Neustadt, into which a major part of R&M's Austrian compulsory emergency stocks was transferred, was included starting from January 1, 2013, until it was sold on March 20, 2013.

The sale of PETROM LPG SA, Otopeni, was closed on January 7, 2013.

The sale of OMV BH d.o.o., Sarajevo, was closed on February 28, 2013.

The sale of OMV Hrvatska d.o.o., Zagreb, was closed on May 31, 2013.

## Seasonality and cyclicality

Seasonality is of significance, especially in G&P and R&M. For details please refer to the section "Business segments".

In addition to the interim financial statements and notes, further information on main items affecting the interim financial statements as of September 30, 2013, is given as part of the description of OMV's business segments.

## Income statement (unaudited)

| Q2/13 | Q3/13 | Q3/12 | Consolidated income statement in EUR mn | 9m/13 | 9m/12 |
|---|---|---|---|---|---|
| 10,567.94 | 10,698.16 | 10,903.08 | Sales revenues | 32,043.01 | 31,259.56 |
| (74.48) | (92.31) | (97.38) | Direct selling expenses | (257.04) | (274.28) |
| (9,376.68) | (9,500.28) | (9,460.05) | Production costs of sales | (28,256.11) | (27,136.75) |
| **1,116.78** | **1,105.57** | **1,345.64** | **Gross profit** | **3,529.85** | **3,848.53** |
| 54.20 | 54.79 | 34.97 | Other operating income | 606.92 | 126.12 |
| (234.44) | (272.27) | (224.02) | Selling expenses | (737.61) | (694.32) |
| (105.92) | (115.51) | (101.99) | Administrative expenses | (326.74) | (322.38) |
| (98.00) | (78.93) | (179.26) | Exploration expenses | (291.57) | (366.49) |
| (3.77) | (3.84) | (3.38) | Research and development expenses | (10.71) | (11.01) |
| (61.68) | (113.95) | (93.00) | Other operating expenses | (266.33) | (268.23) |
| **667.17** | **575.84** | **778.97** | **Earnings before interest and taxes (EBIT)** | **2,503.81** | **2,312.22** |
| 31.81 | 48.45 | 50.81 | Income from associated companies | 111.94 | 164.85 |
| 29.64 | 47.25 | 46.21 | thereof Borealis | 98.81 | 136.48 |
| 5.90 | 0.11 | 0.49 | Dividend income | 6.13 | 11.66 |
| 10.10 | 27.29 | 5.98 | Interest income | 58.37 | 22.65 |
| (70.70) | (76.71) | (102.98) | Interest expenses | (223.48) | (280.83) |
| (85.70) | (65.23) | (60.47) | Other financial income and expenses | (185.47) | (60.42) |
| **(108.59)** | **(66.08)** | **(106.17)** | **Net financial result** | **(232.51)** | **(142.09)** |
| **558.58** | **509.77** | **672.80** | **Profit from ordinary activities** | **2,271.31** | **2,170.14** |
| (215.57) | (134.41) | (271.51) | Taxes on income | (602.11) | (782.80) |
| **343.01** | **375.35** | **401.29** | **Net income for the period** | **1,669.20** | **1,387.34** |
| | | | | | |
| **225.52** | **228.56** | **311.23** | **thereof attributable to stockholders of the parent** | **1,239.86** | **1,046.46** |
| 9.47 | 9.57 | 9.57 | thereof attributable to hybrid capital owners | 28.40 | 28.47 |
| 108.03 | 137.22 | 80.49 | thereof attributable to non-controlling interests | 400.93 | 312.41 |
| **0.69** | **0.70** | **0.95** | **Basic earnings per share in EUR** | **3.80** | **3.21** |
| 0.69 | 0.70 | 0.95 | Diluted earnings per share in EUR | 3.78 | 3.19 |

## Statement of comprehensive income (condensed, unaudited)

| Q2/13 | Q3/13 | Q3/12 | in EUR mn | 9m/13 | 9m/12 |
|---|---|---|---|---|---|
| **343.01** | **375.35** | **401.29** | **Net income for the period** | **1,669.20** | **1,387.34** |
| (364.82) | (338.53) | (196.43) | Exchange differences from translation of foreign operations | (544.56) | (42.94) |
| (1.04) | (1.07) | 1.20 | Gains/(losses) on available-for-sale financial assets | (2.46) | 3.05 |
| (23.21) | 8.17 | (84.60) | Gains/(losses) on hedges | (16.54) | 6.56 |
| (22.62) | (9.20) | (5.05) | Share of other comprehensive income of associated companies | (14.36) | 18.61 |
| **(411.70)** | **(340.63)** | **(284.88)** | **Total of items that may be reclassified ("recycled") subsequently to the income statement** | **(577.93)** | **(14.73)** |
| 5.84 | (1.24) | 16.56 | Income tax relating to components of other comprehensive income | 5.97 | (1.10) |
| **(405.85)** | **(341.87)** | **(268.33)** | **Other comprehensive income for the period, net of tax** | **(571.96)** | **(15.82)** |
| **(62.84)** | **33.48** | **132.97** | **Total comprehensive income for the period** | **1,097.24** | **1,371.51** |
| (152.14) | (110.34) | 108.88 | thereof attributable to stockholders of the parent | 681.26 | 1,138.40 |
| 9.47 | 9.57 | 9.57 | thereof attributable to hybrid capital owners | 28.40 | 28.47 |
| 79.84 | 134.25 | 14.52 | thereof attributable to non-controlling interests | 387.58 | 204.64 |

## Notes to the income statement

### Third quarter 2013 (Q3/13) vs. third quarter 2012 (Q3/12)

**Consolidated sales** decreased by 2% vs. Q3/12, mainly driven by lower gas sales volumes. The **Group's reported EBIT** was at EUR 576 mn, 26% below Q3/12, driven by a considerably lower OMV indicator refining margin, lower E&P sales volumes and negative contribution from the G&P business, partly offset by lower exploration expenses and better retail margins. **Petrom group's reported EBIT** was at EUR 357 mn, better vs. Q3/12 (EUR 284 mn), mainly due to higher oil prices and strict cost management, partly offset by the lower OMV indicator refining margin East and lower power spark spreads. In Q3/13, **net special charges** of EUR (97) mn, mainly coming from the write-off of the oil part of the Bina Bawi asset in the Kurdistan Region of Iraq and of certain Austrian retail assets. Positive **CCS effects** of EUR 53 mn were recognized in Q3/13 due to the increase of crude oil prices over the quarter. **Clean CCS EBIT** decreased from EUR 786 mn in Q3/12 to EUR 619 mn. Petrom's contribution to the Group's clean CCS EBIT was EUR 365 mn, 24% higher vs. Q3/12.

The **net financial result** of EUR (66) mn for Q3/13 was higher compared to EUR (106) mn in Q3/12. This was mainly attributable to the one-time financing costs in connection with the restructuring of part of the Group's financing in Q3/12.

Current **taxes** on Group income of EUR 152 mn and deferred taxes of EUR (18) mn were recognized in Q3/13. The **effective tax rate** in Q3/13 was 26% (Q3/12: 40%). The decrease in effective tax rate is mainly a result of lower lifting volumes from Libya.

**Net income attributable to stockholders** was EUR 229 mn vs. EUR 311 mn in Q3/12. Minority and hybrid interests were EUR 147 mn (Q3/12: EUR 90 mn). **Clean CCS net income attributable to stockholders** was EUR 263 mn (Q3/12: EUR 317 mn). EPS for the quarter was at EUR 0.70 and clean CCS EPS was at EUR 0.81 (Q3/12: EUR 0.95 and EUR 0.97 respectively).

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### Third quarter 2013 (Q3/13) vs. second quarter 2013 (Q2/13)

Sales increased by 1%, mainly due to higher marketing sales volumes. The reported EBIT was at EUR 576 mn, lower than in Q2/13 (EUR 667 mn), mainly driven by lower sales volumes in E&P and net special charges due to the write-off of the oil part of the Bina Bawi asset in the Kurdistan Region of Iraq and due to certain retail assets in Austria, partly compensated by higher oil prices.

Clean CCS EBIT decreased by 16%. The net financial result was above last quarter, driven mainly by the increase in profit from associated companies and the write-off of assets in relation to the Nabucco West project in Q2/13. The Group's effective tax rate in Q3/13 was 26% (Q2/13: 39%). The low tax rate in Q3/13 was mainly based on lower liftings from Libya and a higher profit contribution from Petrom. Net income attributable to stockholders was EUR 229 mn (Q2/13: EUR 226 mn). Clean CCS net income attributable to stockholders decreased to EUR 263 mn vs. EUR 321 mn in Q2/13.

## Balance sheet, capital expenditure and gearing (unaudited)

| Consolidated balance sheet in EUR mn | Sep. 30, 2013 | Dec. 31, 2012 |
|---|---|---|
| **Assets** | | |
| Intangible assets | 3,200.86 | 3,479.57 |
| Property, plant and equipment | 14,652.19 | 14,347.11 |
| Investments in associated companies | 1,866.49 | 1,811.00 |
| Other financial assets | 891.87 | 1,016.24 |
| Other assets | 162.63 | 119.27 |
| Deferred taxes | 313.96 | 299.92 |
| **Non-current assets** | **21,087.99** | **21,073.11** |
| | | |
| Inventories | 2,675.18 | 3,202.24 |
| Trade receivables | 3,334.45 | 3,821.75 |
| Other financial assets | 720.81 | 477.17 |
| Income tax receivables | 125.40 | 152.12 |
| Other assets | 305.99 | 310.14 |
| Cash and cash equivalents | 2,843.66 | 1,227.30 |
| **Current assets** | **10,005.49** | **9,190.71** |
| Assets held for sale | 53.06 | 255.34 |
| | | |
| **Total assets** | **31,146.54** | **30,519.17** |
| | | |
| **Equity and liabilities** | | |
| Capital stock | 327.27 | 327.27 |
| Hybrid capital | 740.79 | 740.79 |
| Reserves | 11,119.09 | 10,834.40 |
| OMV equity of the parent | 12,187.16 | 11,902.46 |
| Non-controlling interests | 2,823.92 | 2,627.51 |
| **Equity** | **15,011.08** | **14,529.97** |
| | | |
| Provisions for pensions and similar obligations | 940.37 | 978.03 |
| Bonds | 2,823.31 | 3,527.15 |
| Interest-bearing debts | 726.40 | 886.08 |
| Provisions for decommissioning and restoration obligations | 2,072.41 | 1,995.12 |
| Other provisions | 282.42 | 298.30 |
| Other financial liabilities | 196.22 | 243.01 |
| Other liabilities | 6.34 | 6.78 |
| Deferred taxes | 725.48 | 778.39 |
| **Non-current liabilities** | **7,772.94** | **8,712.86** |
| | | |
| Trade payables | 4,815.62 | 4,290.44 |
| Bonds | 763.47 | 213.62 |
| Interest-bearing debts | 211.96 | 162.13 |
| Provisions for income taxes | 228.23 | 193.73 |
| Provisions for decommissioning and restoration obligations | 74.88 | 81.44 |
| Other provisions | 468.34 | 568.90 |
| Other financial liabilities | 415.63 | 408.72 |
| Other liabilities | 1,378.79 | 1,261.26 |
| **Current liabilities** | **8,356.93** | **7,180.23** |
| Liabilities associated with assets held for sale | 5.59 | 96.10 |
| | | |
| **Total equity and liabilities** | **31,146.54** | **30,519.17** |

## Notes to the balance sheet as of September 30, 2013

**Capital expenditure** increased to EUR 1,949 mn (9m/12: EUR 1,363 mn), mainly driven by E&P investments in Petrom and field developments in Norway.

**E&P** invested EUR 1,523 mn (9m/12: EUR 732 mn) mainly in field redevelopments in Romania and Austria, and field developments in Norway and UK. CAPEX in the **G&P** business segment of EUR 157 mn (9m/12: EUR 284 mn) was mainly related to the exercise of put options held by Oberösterreichische Ferngas Aktiengesellschaft leading to an increase of OMV's indirect stake in EconGas GmbH, to the acquisition of RWE's stake in NABUCCO Gas Pipeline International GmbH, and to investments in the power plant project Samsun (Turkey). CAPEX in the **R&M** business segment amounted to EUR 251 mn (9m/12: EUR 321 mn), mainly comprising investments in the modernization of the Petrobrazi refinery in Romania, in Petrol Ofisi, the revamp of the butadiene plant in Schwechat and the start of construction of the butadiene plant in Burghausen. CAPEX in the **Co&O** segment was EUR 17 mn (9m/12: EUR 26 mn).

Compared to year-end 2012, **total assets** increased by EUR 627 mn to EUR 31,147 mn. The increase came primarily from the rise in cash and cash equivalents, compensated by the reduction in inventories and trade receivables mainly resulting from seasonality and the implemented working capital measures.

**Equity** increased by approximately 3%. The Group's equity ratio remained stable at 48% as of September 30, 2013, compared to end of 2012.

The **total number of own shares** held by the Company as of September 30, 2013, amounted to 1,038,404 (December 31, 2012: 1,078,780).

Short- and long-term borrowings, bonds and finance leases stood at EUR 4,676 mn (December 31, 2012: EUR 4,974 mn), thereof EUR 151 mn liabilities for finance leases (December 31, 2012: EUR 185 mn).

The cash position increased to EUR 2,844 mn (December 31, 2012: EUR 1,227 mn) reflecting the completed sale of LMG Lagermanagement GmbH and the implemented working capital measures. OMV reduced its **net debt** position to EUR 1,832 mn compared to EUR 3,747 mn at the end of 2012.

On September 30, 2013, the **gearing ratio** stood at 12.2% (December 31, 2012: 25.8%).

## Cash flows (condensed, unaudited)

| Q2/13 | Q3/13 | Q3/12 | Summarized statement of cash flows in EUR mn | 9m/13 | 9m/12 |
|---|---|---|---|---|---|
| **343.01** | **375.35** | **401.29** | **Net income for the period** | **1,669.20** | **1,387.34** |
| 519.67 | 518.43 | 545.76 | Depreciation and amortization including write-ups | 1,514.52 | 1,548.37 |
| 2.69 | (17.69) | (7.54) | Deferred taxes | (32.42) | (102.25) |
| (10.30) | 20.19 | 3.43 | Losses/(gains) on the disposal of non-current assets | 11.04 | (14.11) |
| (72.24) | 28.54 | (4.44) | Net change in long-term provisions | (41.78) | (25.13) |
| (41.42) | (64.80) | 44.92 | Other adjustments | (504.46) | (145.72) |
| **741.41** | **860.03** | **983.42** | **Sources of funds** | **2,616.09** | **2,648.49** |
| (146.26) | (313.11) | (529.00) | (Increase)/decrease in inventories | 224.62 | (374.49) |
| 321.50 | 207.48 | (127.47) | (Increase)/decrease in receivables | 159.87 | (668.20) |
| 268.81 | 382.63 | 706.64 | (Decrease)/increase in liabilities | 814.19 | 1,319.43 |
| 16.74 | (55.60) | (59.09) | (Decrease)/increase in short-term provisions | (125.85) | (156.01) |
| **1,202.20** | **1,081.43** | **974.49** | **Net cash from operating activities** | **3,688.92** | **2,769.22** |
| | | | Investments | | |
| (523.09) | (764.52) | (547.01) | Intangible assets and property, plant and equipment | (1,900.43) | (1,570.75) |
| (2.07) | (3.18) | (0.95) | Investments, loans and other financial assets including changes in short-term financial assets | (42.28) | (8.81) |
| | | | Disposals | | |
| 18.48 | 18.67 | 21.32 | Proceeds from sale of non-current assets | 59.74 | 66.22 |
| 106.03 | 0.01 | 0.00 | Proceeds from the sale of subsidiaries and businesses, net of cash disposed | 742.08 | 0.00 |
| **(400.65)** | **(749.02)** | **(526.64)** | **Net cash from investing activities** | **(1,140.89)** | **(1,513.34)** |
| (180.32) | (25.72) | 1,280.20 | (Decrease)/increase in long-term borrowings | (309.25) | 1,225.97 |
| 0.00 | 0.00 | 6.60 | Change in non-controlling interest | (34.28) | 6.60 |
| (230.26) | 110.58 | (5.85) | (Decrease)/increase in short-term borrowings | 57.95 | (145.25) |
| (615.99) | (8.98) | (11.88) | Dividends paid | (625.15) | (625.44) |
| **(1,026.57)** | **75.88** | **1,269.07** | **Net cash from financing activities** | **(910.72)** | **461.88** |
| (7.53) | (16.62) | (5.40) | Effect of exchange rate changes on cash and cash equivalents | (20.95) | (4.14) |
| **(232.55)** | **391.68** | **1,711.52** | **Net (decrease)/increase in cash and cash equivalents** | **1,616.36** | **1,713.62** |
| 2,684.53 | 2,451.98 | 360.93 | Cash and cash equivalents at beginning of period | 1,227.30 | 358.83 |
| **2,451.98** | **2,843.66** | **2,072.45** | **Cash and cash equivalents at end of period** | **2,843.66** | **2,072.45** |

### Notes to the cash flows

In 9m/13, the **inflow of funds** from net income, adjusted for non-cash items such as depreciation, net change in long-term provisions, non-cash income from investments and other positions which include the gain from the sale of LMG Lagermanagement GmbH (LMG), was EUR 2,616 mn (9m/12: EUR 2,648). **Net working capital** generated a cash inflow of EUR 1,073 mn (9m/12: EUR 121 mn) mainly as a result of the implemented working capital improvement measures such as securitization and factoring, which led to a EUR 920 mn increase in **cash flow from operating activities** as compared to 9m/12, reaching EUR 3,689 mn.

In 9m/13, **net cash used in investing activities** amounted to EUR 1,141 mn (9m/12: EUR 1,513 mn). Apart from the payments for investments in intangible assets and property, plant and equipment (EUR 1,900 mn), there was a net cash inflow from the completed sale of LMG and other divestments in R&M and E&P.

**Free cash flow** (defined as net cash from operating activities less net cash used in investing activities) showed an inflow of funds of EUR 2,548 mn (9m/12: EUR 1,256 mn). **Free cash flow less dividend payments** resulted in a cash inflow of EUR 1,923 mn (9m/12: EUR 630 mn).

**Cash flow from financing activities** reflected a net outflow of funds amounting to EUR 911 mn (9m/12: Net inflow of EUR 462 mn), mainly related to the dividends paid during the period and to repayments of long-term debt and finance leases. The position also includes EUR 34 mn net cash outflow from the exercise of put options held by Oberösterreichische Ferngas Aktiengesellschaft leading to an increase of OMV’s indirect stake in EconGas GmbH, partly compensated by the decrease in the stake held in Austrian Gas Grid Management AG.

## Statement of changes in equity (condensed, unaudited)

| in EUR mn | Share capital | Capital reserves | Hybrid capital | Revenue reserves | Other reserves [1] | Treasury shares | OMV equity of the parent | Non-controlling interests | Total equity |
|---|---|---|---|---|---|---|---|---|---|
| **January 1, 2013** | **327.27** | **1,495.80** | **740.79** | **9,853.10** | **(502.66)** | **(11.85)** | **11,902.46** | **2,627.51** | **14,529.97** |
| Net income for the period | | | | 1,268.26 | | | 1,268.26 | 400.93 | 1,699.20 |
| Other comprehensive income for the period | | | | 0.10 | (558.70) | | (558.60) | (13.36) | (571.96) |
| **Total comprehensive income for the period** | | | | **1,268.36** | **(558.70)** | | **709.66** | **387.58** | **1,097.24** |
| Dividend distribution and hybrid coupon | | | | (442.11) | | | (442.11) | (187.83) | (629.93) |
| Tax effects on transactions with owners | | | | 9.47 | | | 9.47 | | 9.47 |
| Disposal of treasury shares | | 0.90 | | | | 0.44 | 1.34 | | 1.34 |
| Share-based payments | | 0.65 | | | | | 0.65 | | 0.65 |
| Increase/(decrease) in non-controlling interests | | | | 5.68 | | | 5.68 | (3.34) | 2.34 |
| **September 30, 2013** | **327.27** | **1,497.35** | **740.79** | **10,694.50** | **(1,061.36)** | **(11.40)** | **12,187.16** | **2,823.92** | **15,011.08** |

| in EUR mn | Share capital | Capital reserves | Hybrid capital | Revenue reserves | Other reserves [1] | Treasury shares | OMV equity of the parent | Non-controlling interests | Total equity |
|---|---|---|---|---|---|---|---|---|---|
| **January 1, 2012** | **327.27** | **1,489.13** | **740.79** | **8,901.40** | **(551.09)** | **(13.16)** | **10,894.34** | **2,509.56** | **13,403.90** |
| Net income for the period | | | | 1,074.93 | | | 1,074.93 | 312.41 | 1,387.34 |
| Other comprehensive income for the period | | | | (0.06) | 92.00 | | 91.95 | (107.77) | (15.82) |
| **Total comprehensive income for the period** | | | | **1,074.87** | **92.00** | | **1,166.87** | **204.64** | **1,371.51** |
| Dividend distribution and hybrid coupon | | | | (404.13) | | | (404.13) | (225.42) | (629.55) |
| Tax effects on transactions with owners | | | | 9.49 | | | 9.49 | | 9.49 |
| Disposal of treasury shares | | | | 1.09 | | 0.76 | 1.85 | | 1.85 |
| Share-based payments | | 3.67 | | | | | 3.67 | | 3.67 |
| Increase/(decrease) in non-controlling interests | | | | 5.22 | | | 5.22 | 1.38 | 6.60 |
| **September 30, 2012** | **327.27** | **1,492.80** | **740.79** | **9,587.94** | **(459.09)** | **(12.40)** | **11,677.31** | **2,490.16** | **14,167.47** |

[1] Other reserves contain exchange differences from the translation of foreign operations, unrealized gains and losses from hedges and available-for-sale financial assets as well as the share of associates' other comprehensive income.

### Dividends and interest on hybrid capital

On May 15, 2013, the Annual General Meeting approved the payment of an increased dividend of EUR 1.20 per share, resulting in a total dividend payment of EUR 391 mn to OMV Aktiengesellschaft shareholders. Dividend payments to minorities amounted to EUR 188 mn in 9m/13. The interest payment to hybrid capital owners amounting to EUR 51 mn was also made in 9m/13.

## Segment reporting

### Intersegmental sales

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 1,064.10 | 1,093.89 | 1,116.33 | (2) | Exploration and Production | 3,268.56 | 3,468.03 | (6) |
| 48.26 | 42.48 | 44.10 | (4) | Gas and Power | 148.68 | 116.42 | 28 |
| 14.22 | 12.04 | 14.25 | (16) | Refining and Marketing | 40.55 | 41.80 | (3) |
| 102.74 | 98.80 | 95.98 | 3 | Corporate and Other | 292.75 | 286.98 | 2 |
| **1,229.31** | **1,247.21** | **1,270.66** | **(2)** | **OMV Group** | **3,750.54** | **3,913.24** | **(4)** |

### Sales to external customers

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 272.09 | 275.18 | 339.40 | (19) | Exploration and Production | 863.77 | 1,059.35 | (18) |
| 2,411.16 | 2,429.85 | 2,654.34 | (8) | Gas and Power | 8,660.87 | 8,093.37 | 7 |
| 7,883.34 | 7,990.02 | 7,907.87 | 1 | Refining and Marketing | 22,512.61 | 22,102.94 | 2 |
| 1.35 | 3.11 | 1.47 | 112 | Corporate and Other | 5.75 | 3.90 | 48 |
| **10,567.94** | **10,698.16** | **10,903.08** | **(2)** | **OMV Group** | **32,043.01** | **31,259.56** | **3** |

### Total sales

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 1,336.19 | 1,369.07 | 1,455.73 | (6) | Exploration and Production | 4,132.34 | 4,527.38 | (9) |
| 2,459.42 | 2,472.34 | 2,698.44 | (8) | Gas and Power | 8,809.55 | 8,209.80 | 7 |
| 7,897.56 | 8,002.06 | 7,922.12 | 1 | Refining and Marketing | 22,553.16 | 22,144.75 | 2 |
| 104.08 | 101.91 | 97.45 | 5 | Corporate and Other | 298.50 | 290.88 | 3 |
| **11,797.25** | **11,945.37** | **12,173.74** | **(2)** | **OMV Group** | **35,793.55** | **35,172.80** | **2** |

### Segment and Group profit

| Q2/13 | Q3/13 | Q3/12 | Δ% | in EUR mn | 9m/13 | 9m/12 | Δ% |
|---|---|---|---|---|---|---|---|
| 596.67 | 529.49 | 575.06 | (8) | EBIT Exploration and Production [1] | 1,780.22 | 1,961.55 | (9) |
| (24.98) | (14.57) | 6.85 | n.m. | EBIT Gas and Power | 47.90 | 112.31 | (57) |
| 89.62 | 104.73 | 278.20 | (62) | EBIT Refining and Marketing | 730.46 | 385.73 | 89 |
| (7.70) | (18.63) | (14.00) | 33 | EBIT Corporate and Other | (35.48) | (44.33) | (20) |
| 653.61 | 601.01 | 846.11 | (29) | EBIT segment total | 2,523.10 | 2,415.26 | 4 |
| 13.56 | (25.17) | (67.14) | (63) | Consolidation: Elimination of intersegmental profits | (19.28) | (103.03) | (81) |
| **667.17** | **575.84** | **778.97** | **(26)** | **OMV Group EBIT** | **2,503.82** | **2,312.22** | **8** |
| (108.59) | (66.08) | (106.17) | (38) | Net financial result | (232.51) | (142.09) | 64 |
| **558.58** | **509.77** | **672.80** | **(24)** | **OMV Group profit from ordinary activities** | **2,271.31** | **2,170.14** | **5** |

[1] Before intersegmental profit elimination shown in the line "Consolidation".

### Assets [1]

| in EUR mn | Sep. 30, 2013 | Dec. 31, 2012 |
|---|---|---|
| Exploration and Production | 9,813.78 | 9,188.36 |
| Gas and Power | 2,276.16 | 2,348.81 |
| Refining and Marketing | 5,541.20 | 6,053.77 |
| Corporate and Other | 221.90 | 235.74 |
| **Total** | **17,853.05** | **17,826.68** |

[1] Segment assets consist of intangible assets and property, plant and equipment.

# Other notes

## Significant transactions with related parties

Business transactions in the form of supplies of goods and services take place on a constant and regular basis with the associated companies Borealis AG and Bayernoil Raffineriegesellschaft mbH.

## Fair value measurement

Financial instruments recognized at fair value are disclosed according to the following fair value measurement hierarchy:

Level 1: Using quoted prices in active markets for identical assets or liabilities.

Level 2: Using inputs for the asset or liability, other than quoted prices, that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Using inputs for the asset or liability that are not based on observable market data such as prices, but on internal models or other valuation methods.

| in EUR mn | | | Sep. 30, 2013 | | | Dec. 31, 2012 |
|---|---|---|---|---|---|---|
| **Financial instruments on asset side** | **Level 1** | **Level 2** | **Total** | **Level 1** | **Level 2** | **Total** |
| Investment funds | 6.83 | – | **6.83** | 6.86 | – | **6.86** |
| Bonds | 128.12 | – | **128.12** | 129.90 | – | **129.90** |
| Derivatives designated and effective as hedging instruments | – | 68.99 | **68.99** | – | 38.76 | **38.76** |
| Other derivatives | 0.27 | 94.84 | **95.10** | 10.94 | 89.52 | **100.47** |
| **Total** | **135.22** | **163.83** | **299.05** | **147.70** | **128.28** | **275.98** |

| in EUR mn | | | Sep. 30, 2013 | | | Dec. 31, 2012 |
|---|---|---|---|---|---|---|
| **Financial instruments on liability side** | **Level 1** | **Level 2** | **Total** | **Level 1** | **Level 2** | **Total** |
| Liabilities on derivatives designated and effective as hedging instruments | – | 72.26 | **72.26** | – | 24.42 | **24.42** |
| Liabilities on other derivatives | 1.18 | 105.58 | **106.76** | 2.72 | 97.32 | **100.04** |
| **Total** | **1.18** | **177.84** | **179.02** | **2.72** | **121.74** | **124.46** |

There are no Level 3 financial instruments used in OMV Group. There were no transfers between levels of the fair value hierarchy.

With the exception of investments in other companies valued at cost, for which no reliable estimates of their fair values can be made, the carrying amounts of financial assets are the fair values.

Bonds and other interest-bearing debts amounting to EUR 4,525 mn (December 31, 2012: EUR 4,789 mn) are valued at amortized cost. The estimated fair value of these liabilities was EUR 4,817 mn (December 31, 2012: EUR 5,170 mn). The carrying amount of other financial liabilities is effectively the same as their fair value, as they are predominantly short-term.

## Subsequent events

On October 31, 2013, OMV closed the acquisition of assets in Norway and the UK (West of Shetland area) from Statoil.

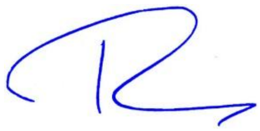
OMV acquired 19% in the producing Gullfaks field and 24% in the Gudrun field; both offshore oil and gas fields on the Norwegian Continental Shelf. In addition, OMV took over 30% in Rosebank and 5.88% in Schiehallion, both located west of the Shetland Islands and assets where OMV already holds a stake in.

# Declaration of the management

We confirm to the best of our knowledge that the condensed interim financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group Directors' report gives a true and fair view of important events that have occurred during the first nine months of the financial year and their impact on the condensed interim financial statements, of the principal risks and uncertainties for the remaining three months of the financial year and of the major related party transactions to be disclosed.

Vienna, November 7, 2013

The Executive Board



Gerhard Roiss
Chairman of the Executive Board
and Chief Executive Officer

David C. Davies
Deputy Chairman of the Executive Board
and Chief Financial Officer

Hans-Peter Floren
Member of the Executive Board
Gas and Power

Jaap Huijskes
Member of the Executive Board
Exploration and Production

Manfred Leitner
Member of the Executive Board
Refining and Marketing including
petrochemicals

# Further information

## Abbreviations and definitions

**bbl**: barrel(s), i.e. 159 liters; **bcf**: billion cubic feet; **bcm**: billion cubic meters; **bn**: billion; **boe**: barrel(s) of oil equivalent; **boe/d**: boe per day; **capital employed**: equity including non-controlling interests plus net debt; **cbm**: cubic meter; **CCS**: current cost of supply; **Co&O**: Corporate and Other; **E&P**: Exploration and Production; **EPS**: earnings per share; **EUR**: euro; **FX**: foreign exchange; **G&P**: Gas and Power; **Gearing ratio**: Net debt divided by equity; **kbbl, kbbl/d**: Thousand barrels, kbbl per day; **kboe, kboe/d**: Thousand barrel oil equivalent, kboe per day; **LNG**: liquefied natural gas; **LTIR**: Lost-Time Injury Rate per million hours worked; **mn**: million; **MWh**: Megawatt hours; **n.a.**: not available; **n.m.**: not meaningful; **NGL**: natural gas liquids; **NOPAT**: Net Operating Profit After Tax. Profit on ordinary activities after taxes plus net interest on net borrowings, +/– result from discontinued operations, +/– tax effect of adjustments; **R&M**: Refining and Marketing including petrochemicals; **ROFA**: Return On Fixed Assets. EBIT divided by average intangible and tangible assets expressed as a percentage; **ROACE**: Return On Average Capital Employed. NOPAT divided by average capital employed expressed as a percentage; **ROE**: Return On Equity. Net income for the year divided by average equity expressed as a percentage; **RON**: Romanian leu; **t**: metric tonnes; **TWh**: Terawatt hours; **USD**: US dollar

For a full list of abbreviations and definitions please see the OMV Annual Report.

## OMV contacts

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## Disclaimer regarding forward looking statements

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