

EANS-Adhoc: Rosenbauer International AG / Exceptionally good figures for revenues, earnings and new orders / Revenues up by over 14% to 735.0 Mio EUR, despite challenging market environment

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annual result/preliminary results for 2013

KEY CORPORATE FIGURES	(prel.) 2013	2012	Change in %
Revenue	Mio EUR 735.0	645.1	+ 14 %
EBIT	Mio EUR 42.3	38.6	+ 10 %
Employees as at 31.12.	2,651	2,432	+ 9 %
Order intake	Mio EUR 760.6	533.2	+ 43 %
Order backlog as at 31.12.	Mio EUR 590.1	580.5	+ 2 %

The Rosenbauer Group posted its best-ever revenues and earnings in Financial 2013, according to preliminary figures released today. With revenues of 735.0 Mio EUR (2012: 645.1 Mio EUR), 2013 brought it the highest revenues in its history and thus yet another record year. This equates to a year-on-year rise of 14%. The growth in revenues is mainly attributable to international export business, led by increased shipments to the Middle East and Asia - although a positive trend was also apparent in the markets of Northern Europe.

EBIT in Financial 2013 rose by 10% to 42.3 Mio EUR, as against 38.6 Mio EUR the previous year. After in-depth review of the ongoing proceedings aimed at reaching a damages settlement in connection with the anti-trust case in Germany, expenditure of 4.5 Mio EUR has been allowed for in the 2013 financial statements. After taking these one-off costs into account, the EBIT margin of 6.4% is well above the forecast dimension of 6.0%.

The EBIT margin in the reporting period was also affected by the fiercer price competition in Germany and the resultant lower margins, and by the additional start-up costs for the service organisation in Saudi Arabia. On the other hand, by optimising their chassis-production operations and modifying the product-mix, the American companies managed to boost their earnings performance and make a positive contribution towards the overall result.

The positive order trend on international export markets was another highly satisfactory development in 2013. The preliminary order-intake figure reached an impressive high of 760.6 Mio EUR, 43% up on the previous year's figure (2012: 533.2 Mio EUR). Demand was particularly high for air crash tenders in 2013, leading to the Group's best-ever order intake in this field of business.

Despite the higher level of shipments in the final months of 2013, the reserve of unfilled orders at the year-end was still at the high level of 590.1 Mio EUR (31st December 2012: 580.5 Mio EUR), thanks to the excellent order intake during the last few months of the year. This gives the Rosenbauer Group assured capacity utilisation at its manufacturing facilities, and a fairly clear view of the likely course of revenues in the months ahead.

"The successful performance of our business in 2013, and the investments that we made last year in our future, contrast with the fact that we have not yet met our goals regarding earnings and profitability", emphasises CEO Dieter Siegel. "With a view to making our future growth even more profitable, we have undertaken extensive measures to further enhance our efficiency."

The figures given here are based on an IFRS-compliant accounting forecast. The final figures for the 2013 financial year are to be announced on 17th April 2014.

Further inquiry note:

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