

EANS-Adhoc: PALFINGER concluded 2015 with new record levels of revenue and earnings

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Annual Reports/annual report/Integrated Annual Report

- Revenue grew by 15.7 per cent to EUR 1,229.9 million
- EBIT showed extraordinarily strong increase of 58.0 per cent to EUR 104.4 million
- Consolidated net result rose by 68.7 per cent to EUR 64.4 million
- Continuation of growth strategy planned

	2013	2014	+/-	2015
Revenue (EUR million)	973.9**	1,063.4	+15.7%	1,229.9
EBIT (EUR million)	69.0**	66.1**	+58.0%	104.4
EBIT margin in %	7.1**	6.2**	-	8.5
Consolidated net result for the period (EUR million)	38.7**	38.2**	+68.7%	64.4
Dividend (EUR)	0.41	0.34	+67.6%	0.57*
Annual average payroll****	6,490***	8,030	+12.0%	8,995

* Of which EUR 0.18 was paid out in December 2015 as an interim dividend.

Proposal for presentation to the Annual General Meeting: EUR 0.39

** Figures were adjusted with retrospective effect

*** Adjustments with retrospective effect, due to adjusted incorrect system boundaries

**** Consolidated Group companies excluding equity shareholdings, as well as excluding temporary workers

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Results of the PALFINGER Group

All in all, the performance of the PALFINGER Group was marked by steep growth in 2015. Revenue rose by 15.7 per cent from EUR 1,063.4 million in 2014 to EUR 1,229.9 million. This is a new record level. EBIT showed an extraordinarily strong increase of 58.0 per cent from EUR 66.1 million in the previous year to EUR 104.4 million, which is also a new record. The EBIT margin rose from 6.2 per cent in the previous year to 8.5 per cent. The consolidated net result for 2015 was EUR 64.4 million, 68.7 per cent higher than the previous year's figure.

Outlook

PALFINGER plans to continue its growth. By 2017, the Group's revenue, including the joint venture companies, is intended to reach EUR 1.8 billion, through organic and inorganic growth.

For 2016, the management expects a continuation of high volatilities, both in economic developments and on the currency markets. Sudden political tensions cannot be ruled out, either. As in the previous year, visibility at the beginning of the year ranged between two and four months; the current level of orders is satisfactory. "From today's point of view, there are no indications that the PALFINGER Group will not be able to continue its growth strategy", states CEO Herbert Ortner.

Dividend

In line with PALFINGER's longstanding dividend policy, approx. one-third of the net result for the period will be distributed to the shareholders. Given that an interim dividend of EUR 0.18 per share was paid out on 21 December 2015, the Management Board is going to propose to the Annual General Meeting that the remainder of the annual dividend be distributed in the amount of EUR 0.39 per

share. Hence, subject to the resolution to be adopted by the Annual General Meeting, a total dividend of EUR 0.57 per share (2014: EUR 0.34 per share) will be distributed for the 2015 financial year.

Further inquiry note:

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